# Exhibit 98

DB-ZUFFA-00006528 (excerpted)

# **Loan Screening Committee Memorandum**

- Strictly Confidential -

Client	ZUFFA LL	.C / UFC	LSC Date		1/30/13			
Sector	REG	iLL						
Country	UNITED STATES	OF AMERICA	CIB Tiering		Category 2			
Presenting SCE	AMISH E	BAROT	CRM Office	er	DAVID REID			
IBC&A / Country Banker						_		
IBC&A / Industry Banker			CRM Approval			No	Yes	
CBC / CMTS Banker								
GLG Lead	KAVAN BF	RANDON	Internal Rating		iBB-			
			S&P Rating	9	BB			
Presented to iCC	No	X Yes	Moody's Rating		Ba3			
Closing in 30 Days	No	X Yes	Fitch Rating		NA			
Landing Bannat	€20.4	F	0070047					
Lending Request	€20.4	omn	OrgID	6976047 6976047				
New Loan Amendment Limit unchanged	Bridge Underwritin	ig	Group / OrgID 6976047  Irrevocable Future Loan Sale Agreement No Yes					
Renewal Limit increase Limit decrease	X		Transaction supported by IBC&A  Country / Industry Banker* *Only applicable for Western Europe and CEEMA			o Yes		
Transaction Summary								
Facility Type	Underwriting (LCY mn)	Underwriting (€mn)	Final Hold (LCY mn)	Final Hold (€mn)	Tenor (Years)	Margin (bps)	Up-Front	
New 5-Year RCF	\$27mn	€20.45mn	\$27mn	€20.45mn	5	275	50 bps	
Total	\$27mn	€20.45mn	\$27mn	€20.45mn				

# **Transaction Description:**

Zuffa LLC ("Zuffa" or "UFC" or the "Company") has approached Deutsche Bank Securities Inc. ("DB"), to renew their existing \$50 million revolving credit facility. The Company has engaged DB as a Joint-Lead Arrangers to arrange a \$510 million senior secured credit facility (the "Credit Facilities"). The Credit Facilities will consist of a \$60 million 5-year revolver (the "Revolver") and a \$450 million 7-year term loan (the "Term Loan"). Proceeds from the transaction will be used to refinance the Company's existing \$465 million of indebtedness, pay fees and expenses and for general corporate purposes.

DB currently has a \$25 million commitment to Zuffa's existing \$50 million Revolver. As a part of the upsize to \$60 million, Zuffa has asked DB to nominally increase commitment by \$2 million to \$27 million. DB's participation in the new facility will further reinforce our position as the "go to" bank for Zuffa and secure a meaningful role in any transaction going forward.

Zuffa is the world's largest promoter of the sport of mixed martial arts ("MMA"), with a diversified stream of revenue generated by the popularity of its premium media content. Zuffa generates the majority of its revenues from its primary brand, the Ultimate Fighting Championship ("UFC"), which it purchased in January 2001 from Semaphore Entertainment Group ("SEG"). Under the current ownership, Zuffa has built the UFC into an international brand that, in many instances, has become synonymous with the growing sport of MMA.

## LEMG Assessment:

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Loan Deliverable into CDS		Χ	No			Yes
Loan to be Fair Valued	X No				Yes	
First Day Loss		€0				
LEMG Rating		BB-				
LEMG Limits < Threshold		Х	No			Yes
Treasury Cost (exp/unexp Util)		70 bps / 6 bps				
LEMG Pricing	See below					

	Total	p.a.	
Original Transaction Shorfall	1.34	0.27	
Loan Sale Discount	25%	50%	
SF After Loan Sale Discount	1.34	0.27	
Remaining Shortfall	0.00	0.00	
Total Shortfall	1.34	0.27	

LSC Memo, Version 3, 4th Aug 2011

### **Business description**

Zuffa is the world's largest promoter of the sport of mixed martial arts, with a diversified stream of revenue generated by the popularity of its premium media content. Zuffa owns four of the largest, most profitable and well recognized MMA brands in the world: the Ultimate Fighting Championship ("UFC"), World Extreme Cagefighting ("WEC"), PRIDE Fighting Championships ("Pride") and Strikeforce. Among Zuffa's four MMA brands, UFC holds the dominant market position within the sport and hosted over 200 live events in over 60 cities in 11 countries. Zuffa generates the majority of its revenues from its primary brand, the Ultimate Fighting Championship, which it purchased in January 2001 from Semaphore Entertainment Group. The UFC, under prior owners, promoted the first MMA event in 1993. Under Zuffa's ownership since January 2001, the UFC has established itself as the largest and the most recognizable promoter globally in the industry through strategic marketing, efforts for broader and consistent rules and regulations, and exposure on cable television. Currently, the UFC is watched in over 800 million homes, across 145 countries and territories, and in 30 different foreign languages. Zuffa owns Strikeforce, a rival MMA promotion which it acquired in March 2011 and since merged with UFC. Zuffa also owns and operates World Extreme Cagefighting, which it purchased in October 2006 and merged with its UFC brand in October 2010, and PRIDE Fighting Championships, which it purchased in May 2007 and subsequently absorbed into the UFC in October 2007. Zuffa produces and promotes live and taped MMA content that is distributed through a variety of channels globally.

The UFC organization is regulated in 45 of the 47 states with athletic commissions, recognized by the world's most prestigious sports regulatory bodies including the California, Florida, Illinois, Massachusetts, Nevada, New Jersey, Ohio, Tennessee, Texas and Pennsylvania State Athletic Commissions. The UFC organization strives for the highest levels of safety and quality in all aspects of the sport.

### Overview of Zuffa's brands



### **Business strategy**

#### **Business growth strategy** Revenue generation and Talent recruitment, Content growth and development and retention promotion expansion ■ The Ultimate Fighter ■ Full control/ownership of Talent, brand and content ■ Long-term exclusive promotion generate contracts Free televised events to demand Elite matchmaking build upcoming PPV MMA regulatory Premium platform to events expansion efforts maximize ancillary ■ Website/Internet ■ Worldwide expansion led revenues for fighters streaming by television exposure Development of athlete fan base

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